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## **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This quarterly report on Form 10-Q contains certain “forward-looking statements” within the meaning of the federal securities laws. We use words such as “could,” “may,” “might,” “will,” “expect,” “likely,” “believe,” “continue,” “anticipate,” “estimate,” “intend,” “plan,” “project” and other similar expressions to identify some but not all forward-looking statements and include statements in this quarterly report on Form 10-Q concerning our pipeline of new models; our ability to continue our operating momentum, capture additional market share and deliver continued growth; expectations regarding driving margin expansion, sales increases and organic growth; our fiscal 2016 outlook and key growth initiatives; and our anticipated financial performance for fiscal 2016. Forward-looking statements involve estimates and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements.

The forward-looking statements contained in this quarterly report on Form 10-Q are based on assumptions that we have made in light of our industry experience and our perceptions of historical trends, current conditions, expected future developments and other important factors we believe are appropriate under the circumstances. As you read and consider this quarterly report on Form 10-Q, you should understand that these statements are not guarantees of performance or results. They involve risks, uncertainties (many of which are beyond our control) and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, you should be aware that many important factors could affect our actual operating and financial performance and cause our performance to differ materially from the performance anticipated in the forward-looking statements, including but not limited to the following: general economic conditions, demand for our products, changes in consumer preferences, competition within our industry, our reliance on our network of independent dealers, our ability to manage our manufacturing levels and our large fixed cost base, the successful introduction of our new products, and the other important factors described under the caption “Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended June 30, 2015, filed with the Securities and Exchange Commission (the “SEC”) on September 18, 2015. Should one or more of these risks or uncertainties materialize, or should any of these assumptions prove incorrect, our actual operating and financial performance may vary in material respects from the performance projected in these forward-looking statements.

Further, any forward-looking statement speaks only as of the date on which it is made, and except as required by law, we undertake no obligation to update any forward-looking statement contained in this quarterly report on Form 10-Q to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. New important factors that could cause our business not to develop as we expect emerge from time to time, and it is not possible for us to predict all of them.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
*(Dollars in thousands, except share and per share data)*

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>March 27, 2016</u>	<u>March 29, 2015</u>	<u>March 27, 2016</u>	<u>March 29, 2015</u>
NET SALES	\$ 57,030	\$ 54,282	\$ 168,214	\$ 159,533
COST OF SALES	41,188	41,395	121,168	121,169
GROSS PROFIT	15,842	12,887	47,046	38,364
OPERATING EXPENSES:				
Selling and marketing	2,210	2,266	7,569	6,388
General and administrative	6,064	9,479	24,998	14,682
Amortization of intangible assets	55	54	166	166
Total operating expenses	8,329	11,799	32,733	21,236
OPERATING INCOME	7,513	1,088	14,313	17,128
OTHER EXPENSE:				
Interest expense	82	1,752	1,090	4,150
Change in common stock warrant fair value	(27)	(517)	3,374	5,248
INCOME BEFORE INCOME TAX EXPENSE	7,458	(147)	9,849	7,730
INCOME TAX EXPENSE (BENEFIT)	2,564	(252)	4,408	4,733
NET INCOME	<u>\$ 4,894</u>	<u>\$ 105</u>	<u>\$ 5,441</u>	<u>\$ 2,997</u>
<b>EARNINGS PER COMMON SHARE:</b>				
Basic	\$ 0.26	\$ 0.01	\$ 0.31	\$ 0.27
Diluted	\$ 0.26	\$ 0.01	\$ 0.30	\$ 0.26
<b>WEIGHTED AVERAGE SHARES USED FOR COMPUTATION OF:</b>				
Basic earnings per share	18,574,887	11,139,000	17,612,492	11,139,000
Diluted earnings per share	18,779,557	11,995,366	18,143,176	11,711,054

*The notes form an integral part of the condensed consolidated financial statements.*

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**  
*(Dollars in thousands, except share and per share data)*

	March 27, 2016	June 30, 2015
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 21,571	\$ 1,167
Accounts receivable — net of allowances of \$142 and \$92, respectively	4,325	2,653
Income tax receivable	59	—
Inventories — net	11,851	11,541
Prepaid expenses and other current assets	5,203	7,235
Deferred income taxes	9,601	6,733
Total current assets	52,610	29,329
Property, plant and equipment — net	13,280	13,233
Intangible assets — net	16,805	16,971
Goodwill	29,593	29,593
Deferred debt issuance costs — net	326	425
Other	182	125
Total assets	<u>\$ 112,796</u>	<u>\$ 89,676</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 13,135	\$ 14,808
Income tax payable	999	224
Accrued expenses and other current liabilities	23,150	21,313
Common stock warrant liability	217	9,147
Current portion of long term debt	—	18,275
Total current liabilities	37,501	63,767
Long-term debt	—	60,487
Unrecognized tax positions	2,262	519
Deferred income taxes	6,406	7,156
Total liabilities	46,169	131,929
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY (DEFICIT):</b>		
Common stock, \$.01 par value per share — authorized, 100,000,000 shares; issued and outstanding, 18,546,346 shares at March 27, 2016 and 11,139,000 shares at June 30, 2015	176	111
Additional paid-in capital	112,215	8,841
Accumulated deficit	(45,764)	(51,205)
Total stockholders' equity (deficit)	66,627	(42,253)
Total liabilities and stockholders' equity (deficit)	<u>\$ 112,796</u>	<u>\$ 89,676</u>

*The notes form an integral part of the condensed consolidated financial statements.*

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (DEFICIT)**  
*(Dollars in thousands, except share and per share data)*

	Common Stock		Additional	Accumulated	Total
	Shares	Amount	Paid-in Capital	Deficit	
<b>Balance at June 30, 2015</b>	11,139,000	\$ 111	\$ 8,841	\$ (51,205)	\$ (42,253)
Sale of common stock in IPO, net of \$9,309 in underwriter discounts, commissions and offering expenses	6,071,429	61	81,701	—	81,762
Issuance of shares in exchange of common stock warrants and options	813,271	8	12,296	—	12,304
Repurchase and retirement of common stock	(366,084)	(4)	(4,162)	—	(4,166)
Equity-based compensation	888,730	—	13,539	—	13,539
Net income	—	—	—	5,441	5,441
<b>Balance at March 27, 2016</b>	<u>18,546,346</u>	<u>\$ 176</u>	<u>\$ 112,215</u>	<u>\$ (45,764)</u>	<u>\$ 66,627</u>

*The notes form an integral part of the condensed consolidated financial statements.*

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(Dollars in thousands, except share per share data)*

	Nine Months Ended	
	March 27, 2016	March 29, 2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 5,441	\$ 2,997
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	2,545	2,303
Inventory obsolescence reserve	301	956
Non-cash interest expenses:		
Paid in kind interest	—	1,034
Debt discount accretion	—	72
Amortization of deferred financing costs	60	34
Stock-based compensation	13,539	—
Loss on extinguishment of debt	716	851
Change in common stock warrant fair value	3,374	5,248
Unrecognized tax benefits	1,743	(153)
Deferred income taxes	(3,618)	4,620
Net provision of doubtful accounts	50	(317)
Changes in operating assets and liabilities:		
Accounts receivable	(1,722)	(1,852)
Inventories	(611)	(2,250)
Prepaid expenses and other current assets	(132)	(4,658)
Accounts payable	(1,673)	2,086
Income taxes	716	(169)
Accrued expenses and other current liabilities	1,837	11,158
Net cash provided by operating activities	22,566	21,960
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(2,426)	(2,629)
Net cash used in investing activities	(2,426)	(2,629)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of common stock	91,071	—
Proceeds from issuance of long-term debt	—	75,000
Payment of costs directly associated with the issuance of common stock	(7,202)	—
Principal payments on long-term debt	(71,250)	(67,014)
Proceeds from revolving line of credit	—	20,000
Payments on revolving line of credit	(8,189)	(10,000)
Repurchase and retirement of common stock	(4,166)	—
Debt discount	—	(1,120)
Payments of deferred financing costs	—	(453)
Dividends paid	—	(44,000)
Net cash provided by (used in) financing activities	264	(27,587)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>20,404</b>	<b>(8,256)</b>
CASH AND CASH EQUIVALENTS — BEGINNING OF PERIOD	1,167	12,539
CASH AND CASH EQUIVALENTS — END OF PERIOD	\$ 21,571	\$ 4,283
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash payments for interest	\$ 360	\$ 1,655
Cash payments for income taxes	\$ 5,517	\$ 534
<b>SIGNIFICANT NON-CASH INVESTING AND FINANCING ACTIVITIES:</b>		
Issuance of shares in exchange of common stock warrants	\$ 12,304	\$ —

*The notes form an integral part of the condensed consolidated financial statements.*

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

**1. ORGANIZATION AND NATURE OF BUSINESS**

MCBC Holdings, Inc. (“MCBC” or the “Company”) was formed on January 28, 2000, as a Delaware holding company that operates primarily through its wholly owned subsidiaries, MasterCraft Boat Company, LLC and MCBC Hydra Boats, LLC. MCBC and its subsidiaries collectively are referred to herein as the “Company”.

The Company is a designer and manufacturer of premium inboard tournament ski boats and luxury performance V-drive runabouts under the MasterCraft brand. The Company also leases a parts warehouse in the United Kingdom to expedite service, primarily to dealers and customers in the European Union.

**2. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES**

The Company's fiscal year begins July 1 and ends June 30, with the interim quarterly reporting periods consisting of 13 weeks. Therefore, the quarter end will not always coincide with the date of the end of the calendar month.

The information furnished in the condensed consolidated financial statements includes normal recurring adjustments and reflects all adjustments, which are, in the opinion of management, necessary for a fair presentation of the results of operations and statements of financial position for the interim periods presented. Certain information and footnote disclosures normally included in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and the applicable rules and regulations of the U.S. Securities and Exchange Commission (“SEC”) for financial information have been condensed or omitted pursuant to such rules and regulations. The June 30, 2015 condensed consolidated balance sheet data was derived from the audited financial statements but does not include all disclosures required by U.S. GAAP for complete financial statements. However, management believes that the disclosures in these condensed consolidated financial statements are adequate to make the information presented not misleading. These condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended June 30, 2015.

The unaudited condensed consolidated financial statements have been prepared on the same basis as the Company's audited consolidated financial statements for the year ended June 30, 2015 and, in the opinion of management, reflect all adjustments considered necessary to present fairly the Company's financial position as of March 27, 2016 and results of its operations, and its cash flows for the nine months ended March 27, 2016 and March 29, 2015 and statement of shareholders' equity for the nine months ended March 27, 2016. All adjustments are of a normal recurring nature. Our interim operating results for the nine months ended March 27, 2016 and March 29, 2015 are not necessarily indicative of the results to be expected in future operating quarters.

There have been no changes in the Company's significant accounting policies or critical accounting estimates for the nine months ended March 27, 2016 as compared with the significant accounting policies described in the Company's audited consolidated financial statements for the financial year ended June 30, 2015.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

**Stock Repurchase Program** — On February 18, 2016, the Company’s board of directors (the “Board”) authorized the repurchase, at any time or from time to time, prior to June 30, 2017, of shares of the Company’s common stock, par value \$0.01 per share, having an aggregate purchase price not to exceed \$15,000 (the “Stock Repurchase Program”). The Company may acquire shares, subject to market conditions and other factors, through open market transactions, accelerated share repurchase transactions or privately negotiated transactions. As part of the Stock Repurchase Program, the Board authorized the purchase of \$4,117 of common stock from certain members of the Company’s senior management, which was sold to satisfy tax liabilities related to the vesting of shares of restricted stock. The purchase price for the shares of the Company’s common stock repurchased is reflected as a reduction to common stock and the excess over par value to additional paid-in-capital. For the three months ended March 27, 2016, the Company paid \$4,166 to repurchase and retire 366,084 shares. The remaining availability for future purchases under the Stock Repurchase Program is \$10,834.

**Initial Public Offering** — In July 2015, the Company completed the initial public offering of its common stock, in which it issued and sold 6,071,429 shares of common stock (exclusive of 910,714 shares of common stock sold by the selling stockholders pursuant to the exercise of an overallotment option granted to the underwriters in connection with the offering) at a public offering price of \$15.00 per share after giving effect to the 11.139-for-1 stock split consummated on July 22, 2015. The aggregate net proceeds received by the Company from our initial public offering were \$81,762, after deducting \$6,375 for underwriting discounts and commissions and \$2,934 for offering expenses paid by the Company of which \$827 were incurred during the nine months ended March 27, 2016. These condensed consolidated financial statements give effect retrospectively to the stock split consummated on July 22, 2015.

**Reclassifications** — Certain amounts in prior periods have been reclassified to conform with the presentation adopted in the current period.

**Recently Issued Accounting Standards** — In March 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) 2016-09, *Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*. This guidance identifies areas for simplification involving several aspects of accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, an option to recognize gross stock compensation expense with actual forfeitures recognized as they occur, as well as certain classifications on the statement of cash flows. This ASU is effective for annual reporting periods beginning after December 15, 2016, and interim periods within those annual periods with early adoption permitted. The Company is currently evaluating the impact this new guidance is expected to have on its financial position or results of operations and related disclosures.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. This guidance establishes a right-of-use (“ROU”) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company is currently evaluating the impact this new guidance is expected to have on its financial position or results of operations and related disclosures.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

In November 2015, the FASB issued ASU No. 2015-17, *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes*. This guidance requires that all deferred tax assets and liabilities, along with any related valuation allowance, be classified as noncurrent on the balance sheet. This ASU will become effective for annual reporting periods beginning after December 15, 2016, and interim periods within those annual periods with early adoption permitted. The Company is currently evaluating the impact this new guidance is expected to have on its financial position or results of operations and related disclosures.

In July 2015, FASB issued ASU No. 2015-11, *Simplifying the Measurement of Inventory*. This ASU changes the measurement principle for inventories valued under the First-In, First-Out (“FIFO”) or weighted-average methods from the lower of cost or market to the lower of cost and net realizable value. Net realizable value is defined by the FASB as estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. This ASU does not change the measurement principles for inventories valued under the Last-In, First-Out (“LIFO”) method. The Company is currently evaluating the impact this new guidance is expected to have on its financial position or results of operations and related disclosures.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), which supersedes all existing revenue guidance. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. To achieve the core principle, the guidance establishes the following five steps: 1) identify the contract(s) with a customer, 2) identify the performance obligation in the contract, 3) determine the transaction price, 4) allocate the transaction price to the performance obligations in the contract, and 5) recognize revenue when (or as) the entity satisfies a performance obligation. The guidance also details the accounting treatment for costs to obtain or fulfill a contract. Lastly, disclosure requirements have been enhanced to provide sufficient information to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. In August 2015, the FASB announced that the implementation date would be delayed by one year. It will now be effective for annual and interim periods beginning after December 15, 2017. Early adoption is now permitted for fiscal years beginning after December 15, 2016. The Company is currently evaluating the impact this new guidance is expected to have on its financial position or results of operations and related disclosures.

### 3. INVENTORIES

Inventories at March 27, 2016 and June 30, 2015 consisted of the following:

	<b>March 27, 2016</b>	<b>June 30, 2015</b>
Raw materials and supplies	\$ 4,927	\$ 4,709
Work in process	2,201	1,783
Finished goods	5,225	5,529
Obsolescence reserve	(502)	(480)
Total inventories	<u>\$ 11,851</u>	<u>\$ 11,541</u>

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Dollars in thousands, except share and per share data)*

**4. PREPAID EXPENSES AND OTHER CURRENT ASSETS**

Prepaid expenses and other current assets at March 27, 2016 and June 30, 2015, consisted of the following:

	<b>March 27, 2016</b>	<b>June 30, 2015</b>
Prepaid photo shoot	\$ 373	\$ 624
Insurance	905	513
Trade show deposits	10	107
Warranty Insurance	3,603	3,012
Deferred IPO costs	—	2,107
Other	312	872
Total prepaid expenses and other current assets	<u>\$ 5,203</u>	<u>\$ 7,235</u>

**5. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES**

Accrued expenses and other current liabilities at March 27, 2016 and June 30, 2015, consisted of the following:

	<b>March 27, 2016</b>	<b>June 30, 2015</b>
Warranty	\$ 11,240	\$ 10,228
Self-insurance	704	894
Compensation and related accruals	2,553	2,320
Inventory repurchase contingent obligation	1,041	923
Interest	1,074	790
Dealer incentives	4,148	3,568
Other	2,390	2,590
Total accrued expenses and other current liabilities	<u>\$ 23,150</u>	<u>\$ 21,313</u>

**6. FAIR VALUE MEASUREMENTS**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 — Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 — Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 — Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

When determining the fair value measurements for assets or liabilities required or permitted to be recorded at and/or marked to fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability. When possible, the Company looks to active and observable markets to price identical assets. When identical assets are not traded in active markets, the Company looks to market observable data for similar assets.

The following tables summarize the basis used to measure certain financial assets and liabilities at fair value on a recurring basis in the consolidated balance sheets:

The Company classifies the common stock warrant within Level 3 because it was valued using valuation techniques using certain inputs that are unobservable in the market. Liabilities, measured at fair value on a recurring basis include the following as of March 27, 2016 and June 30, 2015

	<b>March 27, 2016</b>		
	<b>Fair Value Measurements Using</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Liability — common stock warrant	\$ —	\$ —	\$ 217

	<b>June 30, 2015</b>		
	<b>Fair Value Measurements Using</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Liability — common stock warrant	\$ —	\$ —	\$ 9,147

The Company had previously issued a common stock warrant for the purchase of 1,113,900 shares of common stock. The strike price is \$4.27 per share and is subject to adjustment based on stock splits, stock dividends and certain other events or transactions. The warrant will expire in June 2019 if not exercised.

As of June 30, 2015, the Company used an option pricing model to estimate the fair value of the warrant. Key inputs used in valuing the Company's warrant include the Company's common stock price (estimated using a combination of the income and market approach), the Company's common stock price volatility, risk-free interest rate, and exercise price of the warrant. The estimated expected volatility was based on the volatility of common stock of a group of comparable, publicly traded companies. As of March 27, 2016, the Company estimated the common stock warrant assuming a hypothetical net exchange based on the Company's closing common stock price on that date. The decrease in the amount of the warrant liability was primarily due to holders exchanging their warrants for common stock, as over 97% of warrants that were outstanding as of June 30, 2015 were exchanged during the nine months ended March 27, 2016.

As of March 27, 2016, there have been 789,996 shares of common stock issued in exchange of common stock warrants and there were 24,372 common stock warrants that remained outstanding for the purchase of shares of common stock. The Company classifies the warrant as a liability and records the liability at the estimated fair value at each reporting date. At March 27, 2016 and June 30, 2015, the common stock warrant liability was \$217 and \$9,147, respectively.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

The following table shows the reconciliation from the beginning to the ending balance for the Company's common stock warrant liability measured at fair value on a recurring basis using significant unobservable inputs (i.e., Level 3):

	<b>March 27, 2016</b>	<b>March 29, 2015</b>
Beginning balance	\$ 9,147	\$ 2,526
Issuance of shares in exchange for common stock warrant	(12,304)	—
Change in common stock warrant fair value	3,374	5,248
Ending balance	<u>\$ 217</u>	<u>\$ 7,774</u>

At March 27, 2016 the Company estimated the common stock warrant assuming a hypothetical cashless net exchange based on the Company's closing common stock price on March 25, 2016. The Company estimated the common stock warrant using an option pricing model with the following assumptions at June 30, 2015

	<b>June 30, 2015</b>
Expected term (in years)	0.50
Risk-free rate	0.11 %
Expected volatility	52.95 %
Dividend rate	— %

## 7. LONG-TERM DEBT

On July 22, 2015, the Company repaid all outstanding borrowings under its \$75,000 term loan facility and its outstanding borrowings under its \$30,000 revolving line of credit with the proceeds received from the IPO. As a result, the Company had no borrowings outstanding on the revolving line of credit as of March 27, 2016. As of June 30, 2015, the Company had borrowings of \$8,189 outstanding on the revolving line of credit. Availability under the revolving line of credit is reduced by letters of credit. There were specified letters of credit outstanding of \$250 and \$1,175 at March 27, 2016 and June 30, 2015, respectively. The net revolving line of credit availability as of March 27, 2016 and June 30, 2015 was \$29,750 and \$20,636, respectively. As of March 27, 2016 the Company was in compliance with all of its debt covenants under its line of credit.

As of March 27, 2016 and June 30, 2015, the Company's unamortized deferred financing costs were \$326 and \$425, respectively. These costs are being amortized over the term of its revolving line of credit. In connection with the repayment of the \$75,000 term loan facility, the Company recorded a loss on debt extinguishment of \$716, consisting of a charge of \$676 to extinguish the debt discount and \$40 in unamortized deferred financing costs.

## 8. INCOME TAXES

The Company's provision for income taxes as a percentage of pretax earnings ("effective tax rate") is based on a current estimate of the annual effective income tax rate adjusted to reflect the impact of discrete items. During the nine months ended March 27, 2016 the effective tax rate was 44.8 percent. The rate was higher than the federal statutory rate primarily due to the permanent differences relating to the change in fair value of the common stock warrant. During the nine months ended March 29, 2015 the effective tax rate was 61.2 percent. The rate was higher than the federal statutory rate primarily due to the permanent differences relating to the change in fair value of the common stock warrant.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

**9. COMMITMENTS AND CONTINGENCIES**

In June 2015, Malibu Boats, LLC (“Malibu”) filed a complaint in the United States District Court for the Eastern District of Tennessee alleging that each of the Company’s Gen 2 Surf System and NXT Surf System infringe a Malibu patent relating to Malibu’s wake surf technology. The complaint seeks trebled damages in an unspecified amount, attorneys’ fees and an injunction against future infringement. In August 2015, the Company filed a motion with the court for summary judgment of noninfringement. In February 2016, the court denied the Company’s summary judgment motion without prejudice to refile after the court interprets the patent claims. Malibu filed another complaint alleging that the Company’s Gen 2 and NXT Surf Systems infringes on another patent in February 2016. As with the previous complaint, Malibu is seeking damages and an injunction. In March 2016, the Company filed a motion to dismiss part of Malibu’s complaint, specifically, Malibu’s claim that the Company’s alleged infringement has been willful. Malibu filed an opposition to the motion to dismiss in March 2016 and the Company filed a reply in April 2016. The parties are awaiting a decision from the court on the Company’s motion to dismiss. The Company does not believe that Malibu’s claims have merit and we intend to defend against these claims vigorously.

**10. EARNINGS PER SHARE**

The following table sets forth the computation of the Company’s earnings per share:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 27, 2016</b>	<b>March 29, 2015</b>	<b>March 27, 2016</b>	<b>March 29, 2015</b>
Net income	\$ 4,894	\$ 105	\$ 5,441	\$ 2,997
Weighted average common shares — basic	18,574,887	11,139,000	17,612,492	11,139,000
Dilutive effect of assumed exercises of stock options	57,141	63,362	59,097	61,623
Dilutive effect of assumed restricted share awards	129,772	—	358,037	—
Dilutive effect of assumed exercises of common stock warrant	17,757	793,004	113,550	510,431
Weighted average outstanding shares — diluted	18,779,557	11,995,366	18,143,176	11,711,054
Basic earnings per share	\$ 0.26	\$ 0.01	\$ 0.31	\$ 0.27
Diluted earnings per share	\$ 0.26	\$ 0.01	\$ 0.30	\$ 0.26

For the three and nine months ended March 27, 2016, the weighted average shares that were anti-dilutive, and therefore excluded from the computation of diluted earnings per share included options to purchase 137,786 and 124,480 shares of common stock, respectively. There were no anti-dilutive shares excluded from the dilutive shares outstanding for the three and nine months ended March 29, 2015.

**11. STOCK-BASED COMPENSATION**

In July 2015, the Board amended and restated the Company’s 2015 Equity Incentive Plan (“2015 Plan”), which became effective just prior to the closing of the Company’s initial public offering, to among other things, increase the shares available for issuance under the 2015 Plan from 1,518,958 shares to 2,458,633 shares. The Plan provides for the grant of stock options, including incentive stock options, or ISOs, and nonqualified stock options, or NSOs, restricted stock, dividend equivalents, stock payments, restricted stock units, or RSUs, deferred stock, deferred stock units, performance awards, SARs, and cash awards.

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

In May 2015, the Company granted to certain employees 841,585 shares of restricted stock under the 2015 Plan at a per share fair value of \$15.00, which was the initial public offering price. The award included performance conditions that were based on either an initial public offering or a change in control and until consummation of the event it was not considered probable for accounting purposes. In July 2015, the Company granted 47,146 shares of restricted stock under the 2015 Plan to certain non-employee directors at a per share fair value of \$15.66, which was the closing price of the stock on July 24, 2015. For these restricted stock awards, the Company will recognize stock-based compensation on a straight-line basis through 181 days from the Company's initial public offering date. During the three and nine months ended March 27, 2016, the Company recognized \$1,260 and \$13,362, respectively in stock-based compensation from these restricted stock awards.

In July 2015, the Company granted 137,786 NSOs to certain employees at an option price equal to the \$15.00 per share of the Company's common stock, which was the initial public offering price, which will vest in 25% increments annually on each of the first four anniversaries of the grant date. During the three months ended March 27, 2016, there were 15,146 stock options forfeited. The Company recognized from these NSOs \$50 and \$177 in stock-based compensation during the three and nine months ended March 27, 2016, respectively. We estimated the grant date fair value of stock options using the Black-Scholes pricing model assuming a risk-free interest rate of 1.93%, an expected term of 6.25 years, no dividend yield and a volatility rate of 56.7%. There was no stock-based compensation recognized for the three and nine months ended March 29, 2015.

## 12. SEGMENT INFORMATION

The Company previously reported two operating and reportable segments: MasterCraft and Hydra-Sports. However, the manufacturing agreement with Hydra-Sports expired on June 30, 2015 and the Company did not renew it. The MasterCraft product brand consists of recreational performance boats primarily used for water skiing, wakeboarding and wake surfing, and general recreational boating. The Company distributes the MasterCraft product brand through its dealer network. Net sales outside of North America accounted for 8.8% and 8.3% of net sales for the three and nine months ended March 27, 2016, respectively, and 9.5% and 11.3% of net sales for the three and nine months ended March 29, 2015, respectively.

For the three months ended March 27, 2016, the operating information for the reportable segments is shown as follows:

	<b>Three Months Ended March 27, 2016</b>		
	<b>MasterCraft</b>	<b>Hydra-Sports</b>	<b>Consolidated</b>
Net sales	\$ 57,030	\$ —	\$ 57,030
Cost of sales	41,188	—	41,188
Operating income	7,513	—	7,513
Depreciation and amortization	878	—	878

**MCBC HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*(Dollars in thousands, except share and per share data)*

For the three months ended March 29, 2015, the operating information for the reportable segments is shown as follows:

	<b>Three Months Ended March 29, 2015</b>		
	<b>MasterCraft</b>	<b>Hydra-Sports</b>	<b>Consolidated</b>
Net sales	\$ 51,099	\$ 3,183	\$ 54,282
Cost of sales	38,816	2,579	41,395
Operating income	451	637	1,088
Depreciation and amortization	734	33	767

For the nine months ended March 27, 2016, the operating information for the reportable segments is shown as follows:

	<b>Nine Months Ended March 27, 2016</b>		
	<b>MasterCraft</b>	<b>Hydra-Sports</b>	<b>Consolidated</b>
Net sales	\$ 168,214	\$ —	\$ 168,214
Cost of sales	121,168	—	121,168
Operating income	14,313	—	14,313
Depreciation and amortization	2,545	—	2,545

For the nine months ended March 29, 2015, the operating information for the reportable segments is shown as follows:

	<b>Nine Months Ended March 29, 2015</b>		
	<b>MasterCraft</b>	<b>Hydra-Sports</b>	<b>Consolidated</b>
Net sales	\$ 149,158	\$ 10,375	\$ 159,533
Cost of sales	112,213	8,956	121,169
Operating income	15,490	1,638	17,128
Depreciation and amortization	2,204	99	2,303

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

*The following discussion and analysis should be read together with the unaudited condensed consolidated financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q. In addition, the statements in this discussion and analysis regarding industry outlook, our expectations regarding the performance of our business, anticipated financial results, liquidity and the other non-historical statements are forward-looking statements. These forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, the risks and uncertainties described in "Cautionary Note Regarding Forward-Looking Statements" above and in "Risk Factors" set forth in our Annual Report on Form 10-K for the fiscal year ended June 30, 2015. Our actual results may differ materially from those contained in or implied by any forward-looking statements.*

### Overview

We are a world-renowned innovator, designer, manufacturer, and marketer of premium recreational sport boats, with a leading market position in the U.S., a strong international presence, and dealers in 40 countries around the world. Our boats are used for water skiing, wakeboarding, and wake surfing, as well as general recreational boating. Our robust product portfolio of performance sport boats are manufactured to the highest standards of quality, performance, and styling.

We sell our boats through an extensive network of independent dealers in North America and internationally. We partner with 95 North American dealers with 136 locations and 48 international dealers with 58 locations throughout the rest of the world. For the nine months ended March 27, 2016, 91.7% of our net sales were generated from North America and 8.3% of our net sales were generated from outside of North America.

### Outlook

Our sales are impacted by general economic conditions, which affect the demand for our products, the demand for optional features, the availability of credit for our dealers and retail consumers, and overall consumer confidence. While the performance sport boat category has grown in recent years, new unit sales remain significantly below historical peaks. While there is no guarantee that our market will continue to grow, we believe that increased consumer demand and limited used boat inventory present a long runway for future growth.

We believe our sales have grown as dealers and customers continue to recognize the superior quality, performance, styling, and value proposition of our recently released boats. We further believe that we are realizing the market share benefits from many initiatives that our new management team has implemented over the past few years. Our entire product portfolio has been renewed in the last four years, giving us the newest overall product offering in the performance sport boat category. We believe these factors strongly position us for growth in the coming periods. In particular, we believe our newly-developed MasterCraft NXT line of entry-level boats has and will further increase our market share as it represents our first offering in this market segment, which we believe accounts for approximately one-third of the performance sport boat category. We also expect to see market share gains from the launch of several additional new models. We believe our broad offering of boat models and features will continue to attract customers from our competitors, particularly in the performance sport boat and stern-drive categories, and will drive increased unit volume and market share gains. Our revamped manufacturing and product development processes have led to operational efficiencies which we expect will continue to drive significant margin expansion.

## **Recent Transactions**

In February 2016, our board of directors authorized the repurchase, at any time or from time to time, prior to June 30, 2017, shares of our common stock having an aggregate purchase price not to exceed \$15 million. The Company may acquire shares, subject to market conditions and other factors, through open market transactions, accelerated share repurchase transactions or privately negotiated transactions. As part of the Stock Repurchase Program, our board of directors authorized the purchase of an aggregate of \$4.1 million of common stock from Terry McNew, our Chief Executive Officer, Timothy M. Oxley, our Chief Financial Officer and Shane Chittum, our former Chief Operating Officer, which was sold to satisfy tax liabilities related to the vesting of shares of restricted stock. An aggregate of 362,083 shares were purchased from Messrs. McNew, Oxley and Chittum at a price of \$11.37 per share, which reflected the volume-weighted average price for the five-day trading period ended February 18, 2016. During the three months ended March 27, 2016, the Company also purchased an additional \$0.1 million of common stock in the open market pursuant to the Stock Repurchase Program. The purchase price for the shares of common stock repurchased is reflected as a reduction to common stock and the excess over par value to additional paid-in-capital. For the three months ended March 27, 2016, the Company paid \$4.2 million to repurchase and retire 366,084 shares. The remaining availability for future purchases under the Stock Repurchase Program is \$10.8 million.

In July 2015, we completed the initial public offering of our common stock, in which we issued and sold 6,071,429 shares of common stock (exclusive of 910,714 shares of common stock sold by the selling stockholders pursuant to the exercise of an overallotment option granted to the underwriters in connection with the offering) at a public offering price of \$15.00 per share after giving effect to the 11.139-for-1 stock split consummated on July 22, 2015. The aggregate net proceeds received by us from our initial public offering were \$81.8 million, after deducting underwriting discounts and commissions and offering expenses paid by us. We used the proceeds from our initial public offering to repay all outstanding borrowings under our Term Loan Facility and our Revolving Credit Facility (each as more fully described under “—Liquidity and Capital Resources” below). Share amounts for all periods have been adjusted retrospectively to give effect to the stock split consummated on July 22, 2015.

During the nine months ended March 27, 2016, we issued 789,996 shares of common stock in exchange for common stock warrants. As of March 27, 2016, there were 24,372 common stock warrants outstanding for the purchase of shares of our common stock.

## **Seasonality and Other Factors That Affect Our Business**

Our operating results are subject to annual and seasonal fluctuations resulting from a variety of factors, including:

- seasonal variations in retail demand for boats, with a significant majority of sales occurring during peak boating season, which we attempt to manage by providing incentive programs and floor plan subsidies to encourage dealer purchases throughout the year;
- product mix, which is driven by boat model mix and higher option order rates; while product mix does not significantly affect margins, sales of larger boats and boats with optional content produce higher absolute profits;
- inclement weather, which can affect production at our manufacturing facility as well as consumer demand;
- competition from other performance sports boat manufacturers;
- general economic conditions; and
- foreign currency exchange rates.

## Key Performance Measures

From time to time we use certain key performance measures in evaluating our business and results of operations and we may refer to one or more of these key performance measures in this “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” These key performance measures include:

- *Unit volume* — We define unit volume as the number of our boats sold to our dealers during a period.
- *Net sales per unit* — We define net sales per unit as net sales divided by unit volume.
- *Gross margin* — We define gross margin as gross profit divided by net sales, expressed as a percentage.
- *Adjusted EBITDA* — We define Adjusted EBITDA as earnings before interest expense, income taxes, depreciation, and amortization, as further adjusted to eliminate certain non-cash charges and unusual items that we do not consider to be indicative of our ongoing operations. For a reconciliation of Adjusted EBITDA to net income, see “Non-GAAP Measures” below.
- *Adjusted net income* — We define Adjusted net income as net income excluding income tax expense (benefit) adjusted to eliminate certain non-cash charges and unusual items that we do not consider to be indicative of our ongoing operations and an adjustment for income tax expense at a normalized annual effective tax rate. For a reconciliation of Adjusted net income to net income, see “Non-GAAP Measures” below.

## Components of Results of Operations

### *Net Sales*

We generate sales from the sale of boats, trailers, and accessories to our dealers. The substantial majority of our net sales are derived from the sale of boats, including optional features included at the time of the initial wholesale purchase of the boat. Net sales consist of the following:

- Gross sales, which are derived from:
  - *Boat sales* — sales of boats to our dealer network. In addition, nearly all of our boat sales include optional feature upgrades, which increase the average selling price of our boats; and
  - *Trailers, parts and accessories, and other revenues* — sales of boat trailers, replacement and aftermarket boat parts and accessories, and transportation charges to our dealer network.
- Net of:
  - *Dealer programs and flooring subsidies* — incentives, including rebates and subsidized flooring, we provide to our dealers to drive volume and level dealer purchases throughout the year. If a dealer meets certain volume levels over the course of the year during certain defined periods, the dealer will be entitled to a specified rebate. These rebates change annually and may include volume and exclusivity incentives. Dealers who participate in our floor plan financing program may be entitled to have their flooring costs subsidized by us to promote dealer orders in the offseason.

### *Cost of Sales*

Our cost of sales includes all of the costs to manufacture our products, including raw materials, components, supplies, direct labor, and factory overhead. For components and accessories manufactured by third-party vendors, our costs are the amounts invoiced to us by the vendors. Cost of sales includes shipping and handling costs, depreciation expense related to manufacturing equipment and facilities, and warranty costs associated with the repair or replacement of our boats under warranty.

*Operating Expenses*

Our operating expenses include selling and marketing costs, general and administrative costs, impairment losses and amortization costs. These items include personnel and related expenses, non-manufacturing overhead, and various other operating expenses. Further, selling and marketing expenditures include the cost of advertising and marketing materials. General and administrative expenses include, among other things, salaries, benefits, and other personnel related expenses for employees engaged in product development, engineering, finance, information technology, human resources, and executive management. Other costs include outside legal and accounting fees, investor relations, risk management (insurance), and other administrative costs.

*Other Expense*

Other expense includes interest expense, including related party amounts, and change in common stock warrant fair value. Interest expense, including related party amounts, consists of interest charged under our credit facilities, including interest paid to funds affiliated with Wayzata Investment Partners, deferred financing fees, and debt issuance costs written off in connection with the pay down of amounts owed on our credit facilities.

*Income Tax Expense (Benefit)*

Our accounting for income tax expense (benefit) reflects management's assessment of future tax assets and liabilities based on assumptions and estimates for timing, likelihood of realization, and tax laws existing at the time of evaluation. We record a valuation allowance, when appropriate, to reduce deferred tax assets to an amount that is more likely than not to be realized.

## Results of Operations

The table below sets forth our results of operations for the periods presented. Our financial results for these periods are not necessarily indicative of the financial results that we will achieve in future periods.

	Three Months Ended		Nine Months Ended	
	March 27, 2016	March 29, 2015	March 27, 2016	March 29, 2015
	(Unaudited)			
	(Dollars in thousands)			
<b>Consolidated statement of operations:</b>				
Net sales	\$ 57,030	\$ 54,282	\$ 168,214	\$ 159,533
Cost of sales	41,188	41,395	121,168	121,169
Gross profit	15,842	12,887	47,046	38,364
Operating expenses:				
Selling and marketing	2,210	2,266	7,569	6,388
General and administrative	6,064	9,479	24,998	14,682
Amortization of intangible assets	55	54	166	166
Total operating expenses	8,329	11,799	32,733	21,236
Operating income	7,513	1,088	14,313	17,128
Other expense:				
Interest expense	82	1,752	1,090	4,150
Change in common stock warrant fair value	(27)	(517)	3,374	5,248
Income before income tax expense	7,458	(147)	9,849	7,730
Income tax expense (benefit)	2,564	(252)	4,408	4,733
Net income	\$ 4,894	\$ 105	\$ 5,441	\$ 2,997
<b>Additional financial and other data:</b>				
Unit volume:				
MasterCraft	701	652	2,079	1,921
Hydra-Sports	—	12	—	36
MasterCraft sales	\$ 57,030	\$ 51,099	\$ 168,214	\$ 149,158
Hydra-Sports sales	\$ —	\$ 3,183	\$ —	\$ 10,375
Consolidated sales	\$ 57,030	\$ 54,282	\$ 168,214	\$ 159,533
Per Unit:				
MasterCraft sales	\$ 81	\$ 78	\$ 81	\$ 78
Hydra-Sports sales	\$ —	\$ 265	\$ —	\$ 288
Consolidated sales	\$ 81	\$ 82	\$ 81	\$ 82
Gross margin	27.8 %	23.7 %	28.0 %	24.0 %

### Three months ended March 27, 2016 Compared to Three months ended March 29, 2015

**Net Sales.** MasterCraft net sales, which exclude the terminated Hydra-Sports manufacturing contract, increased 11.6%, or \$5.9 million to \$57.0 million for the three months ended March 27, 2016 compared to \$51.1 million for the three months ended March 29, 2015. The increase in net sales was primarily due to an increase in MasterCraft unit volume of 49 units, or 7.5%. Our net sales per MasterCraft unit increased by 3.8%, primarily driven by price increases, demand for new models, in particular, the X23, X26 and NXT22 and increased adoption of higher content option packages. Net sales for the three months ended March 27, 2016 increased \$2.7 million, or 5.1%, compared to \$54.3 million for the three months ended March 29, 2015.

**Cost of Sales.** Our cost of sales decreased \$0.2 million, or 0.5%, to \$41.2 million for the three months ended March 27, 2016 compared to \$41.4 million for the three months ended March 29, 2015. The decrease in cost of sales resulted primarily from a 5.8% decline in cost per unit offset by a 5.6% increase in total unit volume. The reduction in cost per unit was primarily a result of lower material costs driven by engineering and manufacturing initiatives to reduce production costs and termination of the higher cost Hydra-Sports production. Overhead costs per unit were lower due to operating efficiencies and leverage on fixed costs.

*Gross Profit.* For the three months ended March 27, 2016, our gross profit increased \$2.9 million, or 22.9%, to \$15.8 million compared to \$12.9 million for the three months ended March 29, 2015. Gross margin increased to 27.8% for the three months ended March 27, 2016 compared to 23.7% for the three months ended March 29, 2015. The 410 basis point increase in gross margin resulted primarily from the cost reductions referenced above, increased sales of higher content option packages which increase average margins per unit, lower warranty costs, operating leverage from increased unit sales, and our replacement of lower margin Hydra-Sports production with higher margin MasterCraft production.

*Operating Expenses.* Selling and marketing expense decreased \$0.1 million, or 2.5%, to \$2.2 million for the three months ended March 27, 2016 compared to \$2.3 million for the three months ended March 29, 2015. General and administrative expense decreased by \$3.4 million, or 36.0%, to \$6.1 million for the three months ended March 27, 2016 compared to \$9.5 million for the three months ended March 29, 2015. This decrease resulted mainly from the elimination of transaction costs incurred during the three months ended March 29, 2015 related to our recapitalization activities partially offset by an increase in stock-based compensation costs and higher costs associated with being a public company during the three months ended March 27, 2016. Operating expenses as a percentage of net sales decreased by 710 basis points to 14.6% during the three months ended March 27, 2016 compared to 21.7% for the three months ended March 29, 2015 as a result of the decrease in general and administrative expenses.

*Other Expense.* Interest expense decreased for the three months ended March 27, 2016 compared to the three months ended March 29, 2015 as a result of repaying all of our outstanding borrowings with the proceeds from our initial public offering. Change in common stock warrant fair value for the three months ended March 27, 2016 increased \$0.5 million compared to the three months ended March 29, 2015.

*Income Tax Expense.* Our income tax expense was \$2.6 million for the three months ended March 27, 2016, reflecting an effective tax rate of 34.4%. Our effective tax rate during each of the three months ended March 27, 2016 and March 29, 2015 differs from the statutory federal income tax rate of 35% primarily due to permanent differences relating to the change in fair value of the common stock warrant.

*Nine months ended March 27, 2016 Compared to Nine months ended March 29, 2015*

*Net Sales.* MasterCraft net sales, which exclude the terminated Hydra-Sports manufacturing contract, increased 12.8%, or \$19.0 million to \$168.2 million for the nine months ended March 27, 2016 compared to \$149.2 million for the nine months ended March 29, 2015. The increase in net sales was primarily due to an increase in MasterCraft unit volume of 158 units, or 8.2%. Net sales per MasterCraft unit increased by 3.8%, primarily driven by price increases, demand for new models, in particular, the X23, X26 and NXT22 and increased adoption of higher content option packages. Our net sales for the nine months ended March 27, 2016 increased \$8.7 million, or 5.4%, compared to \$159.5 million for the nine months ended March 29, 2015.

*Cost of Sales.* Our cost of sales of \$121.2 million for the nine months ended March 27, 2016 were flat compared to the nine months ended March 29, 2015 resulting from an increase in unit volume offset by a 5.9% decline in cost per unit. The reduction in cost per unit was primarily a result of lower material costs driven by engineering and manufacturing initiatives to reduce production costs and termination of the Hydra-Sports production. Overhead costs per unit were lower due to operating efficiencies and leverage on fixed costs.

*Gross Profit.* For the nine months ended March 27, 2016, our gross profit increased \$8.6 million, or 22.6%, to \$47.0 million compared to \$38.4 million for the nine months ended March 29, 2015. Gross margin increased to 28.0% for the nine months ended March 27, 2016 compared to 24.0% for the nine months ended March 29, 2015. The 400 basis point increase in gross margin resulted primarily from the cost reductions referenced above, increased sales of higher content option packages which increase average margins per unit, lower warranty costs, operating leverage from increased unit sales, and our replacement of lower margin Hydra-Sports production with higher margin MasterCraft production.

*Operating Expenses.* Selling and marketing expense increased \$1.2 million, or 18.5%, to \$7.6 million for the nine months ended March 27, 2016 compared to \$6.4 million for the nine months ended March 29, 2015, primarily due to investments in marketing. General and administrative expense increased by \$10.3 million, or 70.3%, to \$25.0 million for the nine months ended March 27, 2016 compared to \$14.7 million for the nine months ended March 29, 2015. This expected increase resulted primarily from \$13.5 million of stock-based compensation, a \$0.8 million increase in legal costs, \$0.8 million increase in health insurance costs and \$1.2 million in costs associated with being a public company partially offset by the elimination of transaction costs incurred for the three months ended March 29, 2015 related to our recapitalization activities. Operating expenses as a percentage of net sales increased by 620 basis points to 19.5% during the nine months ended March 27, 2016 compared to 13.3% for the nine months ended March 29, 2015 as a result of the increase in general and administrative expenses.

*Other Expense.* Interest expense decreased \$3.1 million, or 73.7%, to \$1.1 million for the nine months ended March 27, 2016 compared to \$4.2 million for the nine months ended March 29, 2015. This decrease was driven by lower interest expense as a result of repaying all of our outstanding borrowings with the proceeds from our initial public offering. In connection with the repayment, the Company recorded a loss on debt extinguishment of \$0.7 million in interest expense for the nine months ended March 27, 2016. Change in common stock warrant fair value decreased \$1.8 million to \$3.4 million for the nine months ended March 27, 2016 compared to \$5.2 million for the nine months ended March 29, 2015. This decrease was a result of over 97% of the common stock warrants having been exchanged for shares as of March, 27, 2016.

*Income Tax Expense.* Our income tax expense was \$4.4 million for the nine months ended March 27, 2016, reflecting an effective tax rate of 44.8% and \$4.7 million for the nine months ended March 29, 2015, reflecting an effective tax rate of 61.2%. Our effective tax rate during each of the nine months ended March 27, 2016 and March 29, 2015, differs from the statutory federal income tax rate of 35% primarily due to permanent differences relating to the change in fair value of the common stock warrant.

### **Non-GAAP Measures**

We define EBITDA as earnings before interest expense, income taxes, depreciation and amortization. We define Adjusted EBITDA as EBITDA further adjusted to eliminate certain non-cash charges and unusual items that we do not consider to be indicative of our ongoing operations, including change in common stock warrant fair value, fees and expenses related to the our initial public offering, our stock-based compensation and the results of operations of our terminated Hydra-Sports manufacturing contract. We define Adjusted net income as net income (loss) adjusted to eliminate certain non-cash charges and unusual items that we do not consider to be indicative of our ongoing operations, including change in common stock warrant fair value, fees and expenses related to our initial public offering, our stock-based compensation and the results of operations of our terminated Hydra-Sports manufacturing contract and an adjustment for income tax expense at a normalized annual effective tax rate. We define Adjusted EBITDA margin as Adjusted EBITDA expressed as a percentage of MasterCraft sales. Adjusted EBITDA, Adjusted net income and Adjusted EBITDA margin are not measures of net (loss) income or operating income as determined under accounting principles generally accepted in the United States, which we refer to as GAAP. Adjusted EBITDA and adjusted net income are not measures of performance in accordance with GAAP and should not be considered as an alternative to net income (loss) or operating cash flows determined in accordance with GAAP. Additionally, Adjusted EBITDA is not intended to be a measure of cash flow for management's discretionary use. We believe that the inclusion of EBITDA, Adjusted EBITDA and adjusted net income is appropriate to provide additional information to investors because securities analysts, noteholders and other investors use these non GAAP financial measures to assess our operating performance across periods on a consistent basis and to evaluate the relative risk of an investment in our securities. We use adjusted net income to facilitate a comparison of our operating performance on a consistent basis from period to period that, when viewed in combination with our results prepared in accordance with GAAP, provides a more complete understanding of factors and trends affecting our business than GAAP alone measures. We believe adjusted net income assists our board of directors, management and investors in comparing our net income on a consistent basis from

period to period because it removes non-cash and non-recurring items. Adjusted EBITDA and adjusted net income have limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future and Adjusted EBITDA does not reflect any cash requirements for such replacements;
- Adjusted EBITDA does not reflect our cash expenditures, or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect our tax expense or any cash requirements to pay income taxes;
- Adjusted EBITDA does not reflect interest expense, or the cash requirements necessary to service interest payments on our indebtedness; and
- Adjusted net income and Adjusted EBITDA do not reflect the impact of earnings or charges resulting from matters we do not consider to be indicative of our ongoing operations, but may nonetheless have a material impact on our results of operations, including the operations related to our Hydra-Sports manufacturing contract for periods prior to its termination.

In addition, because not all companies use identical calculations, our presentation of Adjusted EBITDA and adjusted net income may not be comparable to similarly titled measures of other companies, including companies in our industry.

The following table sets forth a reconciliation of Adjusted EBITDA to net income as determined in accordance with GAAP for the periods indicated:

	Three Months Ended		Nine Months Ended	
	March 27, 2016	March 29, 2015	March 27, 2016	March 29, 2015
	(Unaudited)			
	(Dollars in thousands, except share and per share amounts)			
Net income	\$ 4,894	\$ 105	\$ 5,441	\$ 2,997
Income tax expense (benefit)	2,564	(252)	4,408	4,733
Interest expense	82	1,752	1,090	4,150
Depreciation and amortization	878	767	2,545	2,303
<b>EBITDA</b>	<b>8,418</b>	<b>2,372</b>	<b>13,484</b>	<b>14,183</b>
Change in common stock warrant fair value <sup>(a)</sup>	(27)	(517)	3,374	5,248
Transaction expense <sup>(b)</sup>	—	6,508	124	6,508
Litigation charge <sup>(c)</sup>	397	—	773	—
Hydra-Sports <sup>(d)</sup>	—	(900)	—	(2,430)
Stock-based compensation	1,310	—	13,539	—
<b>Adjusted EBITDA</b>	<b>\$ 10,098</b>	<b>\$ 7,463</b>	<b>\$ 31,294</b>	<b>\$ 23,509</b>
<b>Adjusted EBITDA margin<sup>(e)</sup></b>	<b>17.7 %</b>	<b>14.6 %</b>	<b>18.6 %</b>	<b>15.8 %</b>

(a) Represents non-cash expense related to increases (decreases) in the fair market value of our common stock warrant.

(b) Represents fees and expenses related to our initial public offering.

(c) Represents legal and advisory fees related to our litigation with Malibu Boats, LLC.

- (d) Represents the operating income attributable to the operations of our Hydra-Sports business and the related manufacturing agreement, adjusted to exclude depreciation and amortization related to Hydra-Sports. We previously divested the Hydra-Sports business, but continued to manufacture Hydra-Sports boats for the purchaser of the business pursuant to an agreement that expired on June 30, 2015 (and which was not renewed). This adjustment was calculated by identifying the applicable cost of sales and operating expenses directly attributable to the Hydra-Sports business for such period, excluding any corporate overhead or other shared costs.
- (e) We define Adjusted EBITDA margin as Adjusted EBITDA expressed as a percentage of MasterCraft sales.

The following table sets forth a reconciliation of Adjusted net income to net income as determined in accordance with GAAP for the periods indicated:

	Three Months Ended		Nine Months Ended	
	March 27, 2016	March 29, 2015	March 27, 2016	March 29, 2015
	(Unaudited)			
	(Dollars in thousands, except share and per share amounts)			
Net income	\$ 4,894	\$ 105	\$ 5,441	\$ 2,997
Income tax expense (benefit)	2,564	(252)	4,408	4,733
Change in common stock warrant fair value <sup>(a)</sup>	(27)	(517)	3,374	5,248
Transaction expense <sup>(b)</sup>	—	6,508	124	6,508
Litigation charge <sup>(c)</sup>	397	—	773	—
Hydra-Sports <sup>(d)</sup>	—	(900)	—	(2,430)
Stock-based compensation	1,310	—	13,539	—
<b>Adjusted net income before income taxes</b>	<b>9,138</b>	<b>4,944</b>	<b>27,659</b>	<b>17,056</b>
Adjusted income tax expense <sup>(e)</sup>	3,290	1,780	9,957	6,140
<b>Adjusted net income</b>	<b>\$ 5,848</b>	<b>\$ 3,164</b>	<b>\$ 17,702</b>	<b>\$ 10,916</b>
Pro-forma adjusted net income per common share				
Basic	0.32	0.17	0.97	0.60
Diluted	0.31	0.17	0.94	0.58
Pro-forma weighted average shares used for the computation of:				
Basic adjusted net income per share <sup>(f)</sup>	18,546,346	18,546,346	18,181,071	18,181,071
Diluted adjusted net income per share <sup>(g)</sup>	18,603,487	18,603,487	18,832,561	18,832,561

- (a) Represents non-cash expense related to increases (decreases) in the fair market value of our common stock warrant.
- (b) Represents fees and expenses related to our initial public offering.
- (c) Represents legal and advisory fees related to our litigation with Malibu Boats, LLC.
- (d) Represents the operating income attributable to the operations of our Hydra-Sports business and the related manufacturing agreement, adjusted to exclude depreciation and amortization related to Hydra-Sports. We previously divested the Hydra-Sports business, but continued to manufacture Hydra-Sports boats for the purchaser of the business pursuant to an agreement that expired on June 30, 2015 (and which was not renewed). This adjustment was calculated by identifying the applicable cost of sales and operating expenses directly attributable to the Hydra-Sports business for such period, excluding any corporate overhead or other shared costs.

- (e) Reflects income tax expense at an estimated normalized annual effective income tax rate of 36.0% for the periods presented.
- (f) The weighted average shares used for computation of pro-forma basic earnings per common share gives effect to the 6,071,429 shares sold in our initial public offering, which closed on July 22, 2015, the 888,730 shares of restricted stock granted under the 2015 Incentive Award Plan which vested in January 2016 and the 813,271 shares issued in exchange of options and common stock warrants less 366,084 shares repurchased. The average of the prior quarters is used for computation of the nine month ended periods.
- (g) The weighted average shares used for computation of pro-forma diluted earnings per common share gives effect to effect to the 6,071,429 shares sold in our initial public offering, which closed on July 22, 2015, the 888,730 shares of restricted stock granted under the 2015 Incentive Award Plan which vested in January 2016 and the 813,271 shares issued in exchange of options and common stock warrants less 366,084 shares repurchased and 57,141 shares for the dilutive effect of stock options. The average of the prior quarters is used for computation of the nine month ended periods.

### Liquidity and Capital Resources

Our primary liquidity and capital resource needs are to finance working capital and fund capital expenditures. Our principal source of funds is cash generated from operating activities. As of March 27, 2016, we had borrowing availability of \$28.8 million under our Revolving Credit Facility. We believe our cash from operations, along with borrowings under our Revolving Credit Facility, will be sufficient to provide for our working capital and capital expenditures for at least the next 12 months. The following table summarizes the cash flows from operating, investing, and financing activities:

	Nine Months Ended	
	March 27, 2016	March 29, 2015
	(Unaudited)	
	(Dollars in thousands)	
Total cash provided by (used in):		
Operating activities	\$ 22,566	\$ 21,960
Investing activities	(2,426)	(2,629)
Financing activities	264	(27,587)
<b>Net increase (decrease) in cash</b>	<b>\$ 20,404</b>	<b>\$ (8,256)</b>

#### *Operating Activities*

Our net cash provided by operating activities increased by \$0.6 million, or 2.8%, for the nine months ended March 27, 2016 compared to the nine months ended March 29, 2015, to \$22.6 million from \$22.0 million. This increase was primarily due to higher net income, adjusted for non-cash items, partially offset by changes in operating assets and liabilities and an increase in cash payments for income taxes.

#### *Investing Activities*

Net cash used in investing activities decreased \$0.2 million, or 7.7%, for the nine months ended March 27, 2016 compared to the nine months ended March 29, 2015. This decrease was due to decreased capital expenditures.

### *Financing Activities*

Net cash provided by financing activities increased to \$0.3 million for the nine months ended March 27, 2016 compared to a use of cash for financing activity of \$27.6 million for the nine months ended March 29, 2015. This increase was due to net proceeds of \$83.9 million received from the issuance of common stock in connection with our initial public offering, offset by payments of \$79.5 million on our long-term debt and Revolving Credit Facility.

*Senior Secured Credit Facility.* In December 2013, certain of our subsidiaries entered into a credit and guaranty agreement (the “Senior Secured Credit Facility”) with Fifth Third Bank, as the agent and letter of credit issuer, SunTrust Bank as the syndication agent and the other lenders party thereto. The Senior Secured Credit Facility provided, among other things, for (i) an initial term loan commitment of \$25 million (the “Term Loan Facility”); and (ii) a revolving loan commitment of \$10 million (the “Revolving Credit Facility”).

In November 2014, we entered into a first amendment to the Senior Secured Credit Facility to, among other things, increase the Term Loan Facility to \$50 million, repay all amounts outstanding under our Senior Secured PIK Notes with the additional borrowings under our Term Loan Facility and extend the maturity date to November 26, 2019.

Further, in March 2015, we amended and restated the Senior Secured Credit Facility to, among other things, increase (i) the Term Loan Facility to \$75 million; and (ii) commitments under the Revolving Credit Facility to \$30 million. In July 2015, we repaid all outstanding borrowings under our Term Loan Facility and our Revolving Credit Facility with the proceeds from our initial public offering and the Term Loan Facility was canceled.

Additionally, in February 2016, we amended our Senior Secured Credit Facility to provide that the Company may make share repurchases in an aggregate amount not to exceed \$20 million during the period commencing February 18, 2016 and ending on the last day of the term of the Senior Secured Credit Facility.

The Senior Secured Credit Facility is secured by a first-priority security interest in substantially all of our assets. Obligations under the Senior Secured Credit Facility are guaranteed by us and each of our domestic subsidiaries.

The Senior Secured Credit Facility, as amended, contains a number of covenants that, among other things, restrict our ability to, subject to specified exceptions, incur additional debt; incur additional liens and contingent liabilities; sell or dispose of assets; merge with or acquire other companies; liquidate or dissolve ourselves; engage in businesses that are not in a related line of business; make loans, advances or guarantees; pay dividends or make other distributions; engage in transactions with affiliates; and make investments. We are also required to maintain a specified consolidated fixed charge coverage ratio and a specified total leverage ratio.

Events of default under the Senior Secured Credit Facility, include, but are not limited to payment defaults, covenant defaults, breaches of representations and warranties, cross-defaults to certain indebtedness, certain events of bankruptcy and insolvency, defaults under any security documents, and a change of control.

The Senior Secured Credit Facility bears interest, at our option, at either the prime rate plus an applicable margin ranging from 1% to 2% or adjusted LIBOR plus an applicable margin ranging from 3% to 4%, in each case determined according to a grid based on a senior leverage ratio. The Senior Secured Credit Facility matures on November 26, 2019.

As of March 27, 2016, the current net revolving line of credit availability was \$29.8 million. Our availability under the Revolving Credit Facility was reduced by our outstanding letters of credit of \$0.2 million. As of March 27, 2016 we were

in compliance with all financial covenants and no event of default (as such term is defined in the Senior Secured Credit Facility) had occurred.

### **Off-Balance Sheet Arrangements**

As of March 27, 2016, we did not have any off-balance sheet financings.

### **Emerging Growth Company**

We are an emerging growth company, as defined in the JOBS Act. For as long as we are an emerging growth company, we may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not emerging growth companies, including, but not limited to, not being required to comply with the auditor attestation requirements of Section 404(b) of the Sarbanes-Oxley Act, reduced disclosure obligations regarding executive compensation in our periodic reports and proxy statements, and exemptions from the requirements of holding stockholder advisory “say-on-pay” votes on executive compensation and stockholder advisory votes on golden parachute compensation.

The JOBS Act also provides that an emerging growth company can utilize the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. Pursuant to Section 107 of the JOBS Act, we have irrevocably chosen to opt out of such extended transition period and, as a result, we will comply with new or revised accounting standards on the relevant dates on which adoption of such standards is required for companies that are not “emerging growth companies.”

We will continue to be an emerging growth company until the earliest to occur of (i) the last day of fiscal year during which we had total annual gross revenues of at least \$1 billion (as indexed for inflation), (ii) the last day of fiscal year following the fifth anniversary of the closing of the IPO, (iii) the date on which we have, during the previous three-year period, issued more than \$1 billion in non-convertible debt, or (iv) the date on which we are deemed to be a “large accelerated filer,” as defined under the Exchange Act.

### **Critical Accounting Policies**

As of March 27, 2016, there were no significant changes in or changes in the application of our critical accounting policies or estimation procedures from those presented in our Annual Report on Form 10-K.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

Refer to our Annual Report on Form 10-K for a complete discussion on the Company’s market risk. There have been no material changes in market risk from those disclosed therein.

### **ITEM 4. CONTROLS AND PROCEDURES.**

#### *Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that

such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

As of the end of the period covered by this Quarterly Report, we carried out an evaluation under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of our disclosure controls and procedures. Based upon this evaluation, our chief executive officer and chief financial officer have concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of March 27, 2016.

#### *Changes in Internal Control Over Financial Reporting*

There have been no changes in our internal control over financial reporting during the quarter ended March 27, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

#### **Legal Proceedings**

In June 2015, Malibu Boats, LLC (“Malibu”) filed a complaint in the United States District Court for the Eastern District of Tennessee alleging that each of the Company’s Gen 2 Surf System and NXT Surf System infringe a Malibu patent relating to Malibu’s wake surf technology. The complaint seeks trebled damages in an unspecified amount, attorneys’ fees and an injunction against future infringement. In August 2015, the Company filed a motion with the court for summary judgment of noninfringement. In February 2016, the court denied the Company’s summary judgment motion without prejudice to refiling after the court interprets the patent claims. Malibu filed another complaint alleging that the Company’s Gen 2 and NXT Surf Systems infringes on another patent in February 2016. As with the previous complaint, Malibu is seeking damages and an injunction. In March 2016, the Company filed a motion to dismiss part of Malibu’s complaint, specifically, Malibu’s claim that the Company’s alleged infringement has been willful. Malibu filed an opposition to the motion to dismiss in March 2016 and the Company filed a reply in April 2016. The parties are awaiting a decision from the court on the Company’s motion to dismiss. The Company does not believe that Malibu’s claims have merit and we intend to defend against these claims vigorously.

### **ITEM 1A. RISK FACTORS.**

During the quarter ended March 27, 2016, there were no material changes to the risk factors disclosed in “Part I, Item 1A. Risk Factors” in our Annual Report filed on Form 10-K.

### **ITEM 2. UNREGISTERED SALES OF SECURITIES AND USE OF PROCEEDS.**

#### **Unregistered Sales of Securities**

During the three months ended March 27, 2016, we issued a total of 24,456 shares of our common stock upon exercise of our outstanding common stock warrants and options. The holders of our outstanding common stock warrants exchanged primarily consist of certain current and former employees and certain investors prior to our acquisition by Wayzata

Investment Partners LLC in June 2009. Each of the shares of common stock was issued pursuant to the exemption from registration contained in Section 3(a)(9) of the Securities Act of 1933, as amended. The strike price for each of our common stock warrants, as adjusted to give effect to our 11.139-for-1 stock split consummated on July 22, 2015, was \$4.27 per share of common stock, which was paid on a net share basis. We did not receive any proceeds from the exercise of common stock warrants or employee stock option exercises during the first nine months of fiscal 2016.

The strike price for each of our remaining common stock warrants outstanding is subject to adjustment based on stock splits, stock dividends and certain other events or transactions. Each of our outstanding common stock warrants will expire in June 2019 if not exercised.

### Stock Repurchase Program

In February 2016, our board of directors authorized the repurchase, at any time or from time to time, prior to June 30, 2017, shares of our common stock, having an aggregate purchase price not to exceed \$15 million. The Company may acquire shares, subject to market conditions and other factors, through open market transactions, accelerated share repurchase transactions or privately negotiated transactions. As part of the Stock Repurchase Program, our board of directors authorized the purchase of \$4.1 million of common stock from certain members of the Company's senior management, which was sold to satisfy tax liabilities related to the vesting of shares of restricted stock. Repurchases are made from time to time at the discretion of our board of directors in accordance with applicable federal securities laws. Any shares of common stock repurchased in connection with the Stock Repurchase Program are immediately canceled and constitute authorized but unissued shares and our capital has been reduced accordingly. The following table summarizes information relating to purchases made by or on behalf of the Company of shares of common stock during the quarter ended March 27, 2016.

Period	Total Number of Shares Purchased <sup>1</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly	Approximate Dollar Value of Shares that May Yet Be Purchased Under
			Announced Program	the Program (in thousands) <sup>2</sup>
Beginning of Stock Repurchase Program	—	\$ —	—	\$ 15,000
February 19, 2016 to February 21, 2016	362,083	11.37	362,083	10,883
February 22, 2016 to March 27, 2016	4,001	12.25	4,001	10,834
Total	366,084	\$ 11.39	366,084	\$ 10,834

<sup>1</sup>We purchased an aggregate of 4,001 shares of Common Stock in the open market pursuant to our Stock Repurchase Program and 362,083 shares were purchased from certain members of senior management in order to satisfy tax liabilities associated with the vesting of restricted stock during the period.

<sup>2</sup>As of March 27, 2016, we had purchased 366,084 shares of Common Stock at an average price of \$11.39 per share for a total of \$4.2 million since the Stock Repurchase Program's inception.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not applicable.

**ITEM 4. MINE SAFETY DISCLOSURES.**

None.

**ITEM 5. OTHER INFORMATION.**

None.

**ITEM 6. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.**

Exhibit No.	Description	Incorporated by Reference				Filed Herewith
		Form	File No.	Exhibit	Filing Date	
3.1	Amended and Restated Certificate of Incorporation of MCBC Holdings, Inc.	10-K	001-37502	3.1	9/18/15	
3.2	Amended and Restated By-laws of MCBC Holdings, Inc.	10-K	001-37502	3.2	9/18/15	
10.1	Registration Rights Agreement between MCBC Holdings, Inc. and Wayzata Opportunities Fund II, L.P.; Wayzata Opportunities Fund Offshore II, L.P. and Wayzata Recovery Fund, LLC, dated July 22, 2015	10-K	001-37502	10.2	9/18/15	
10.4†	MCBC Holdings, Inc. 2015 Incentive Award Plan	S-1/A	333-203815	10.4	7/15/15	
10.5†	Form of Restricted Stock Award Agreement and Grant Notice under 2015 Incentive Award Plan (employee)	S-1/A	333-203815	10.10	7/1/15	
10.6†	Form of Stock Option Agreement and Grant Notice under 2015 Incentive Award Plan (employee)	S-1/A	333-203815	10.12	7/7/15	
10.7†	Form of Restricted Stock Award Grant Notice under 2015 Incentive Award Plan (director)	S-1/A	333-203815	10.13	7/7/15	
10.8†	Senior Executive Incentive Bonus Plan	10-K	001-37502	10.8	9/18/15	
10.9†	Non-Employee Director Compensation Policy	S-1/A	333-203815	10.17	7/1/15	
10.11†	Employment Agreement between MasterCraft Boat Company and Terry McNew, dated July 26, 2012	S-1/A	333-203815	10.6	6/25/15	
10.12†	Employment Agreement between MCBC Holdings, Inc. and Terry McNew, effective as of July 1, 2015	S-1/A	333-203815	10.14	7/7/15	
10.13†	Employment Agreement between MCBC Holdings, Inc. and Timothy M. Oxley, effective as of July 1, 2015	S-1/A	333-203815	10.15	7/7/15	
10.14†	Employment Agreement between MCBC Holdings, Inc. and Shane Chittum, effective as of July 1, 2015	S-1/A	333-203815	10.16	7/7/15	
10.17†	Form of Indemnification Agreement for directors and officers	S-1/A	333-203815	10.9	7/7/15	
10.18	Amendment No. 1, dated as of February 18, 2016, to the Amended and Restated Credit and Guaranty Agreement among MasterCraft Boat Company, LLC, MasterCraft Services, Inc., MCBC Hydra Boats LLC, MasterCraft International Sales Administration, Inc. as borrowers and other credit parties, various lenders and Fifth Third Bank as the agent and L/C issuer and lender	8-K	001-37502	10.1	2/19/16	
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer					*
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer					*
32.1	Section 1350 Certification of Chief Executive Officer					**
32.2	Section 1350 Certification of Chief Financial Officer					**
101.INS	XBRL Instance Document					*
101.SCH	XBRL Taxonomy Extension Schema Document					*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document					*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document					*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document					*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document					*

† Indicates management contract or compensatory plan.

\* Filed herewith.

\*\* Furnished herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Title</b>	<b>Date</b>
<u>/s/ TERRY MCNEW</u> Terry McNew	President and Chief Executive Officer (Principal Executive Officer) and Director	May 5, 2016
<u>/s/ TIMOTHY M. OXLEY</u> Timothy M. Oxley	Chief Financial Officer (Principal Financial and Accounting Officer), Treasurer and Secretary	May 5, 2016

## CERTIFICATIONS

I, Terry McNew, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of MCBC Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and [intentionally omitted] for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) [Intentionally omitted];
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2016

/s/ Terry McNew  
\_\_\_\_\_  
Terry McNew  
President and Chief Executive Officer  
(Principal Executive Officer)

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## CERTIFICATIONS

I, Timothy M. Oxley, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of MCBC Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and [intentionally omitted] for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) [Intentionally omitted];
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2016

/s/ Timothy M. Oxley

Timothy M. Oxley  
Chief Financial Officer, Treasurer and Secretary  
(Principal Financial and Accounting Officer)

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Terry McNew, Chief Executive Officer of MCBC Holdings, Inc. (the "Company"), hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

(1) The Quarterly Report on Form 10-Q of the Company for the fiscal quarter ended March 27, 2016 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 5, 2016

/s/ Terry McNew

Terry McNew  
President and Chief Executive Officer (Principal  
Executive Officer)

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Timothy M. Oxley, Chief Financial Officer of MCBC Holdings, Inc. (the "Company"), hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- (1) The Quarterly Report on Form 10-Q of the Company for the fiscal quarter ended March 27, 2016 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 5, 2016

/s/ Timothy M. Oxley  
Timothy M. Oxley  
Chief Financial Officer, Treasurer and Secretary  
(Principal Financial and Accounting Officer)

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